PROGRAMME OF THE WEEK

17-19 APRIL 2018
HONG KONG

L’hotel élan, 38 Chong Yip Street, Kwun Tong, Hong Kong

Day 1 - 17th April 2018
WSBI Asia Regional Group Meeting;

Day 2 - 18th April 2018
WSBI Innovation Workshop;

Day 3 - Morning of 19th April 2018
Visit to Bank of East Asia Hong Kong, open to WSBI member participants only.

Please register via the WSBI website:
https://www.wsbi-esbg.org/Events/Asia_Regional_Group_Meeting_2018

Participation for WSBI Members: free of charge
Participation for non-WSBI Members (excluding speakers): 200€
SAVINGS AND RETAIL BANKS IN THE DIGITAL AGE - DEVELOPING A WINNING STRATEGY

Day 1, 17th April 2018

Draft Programme of 2018 WSBI Asia Regional Group Meeting

08:30-09:00  REGISTRATION

09:00-09:15  OPENING REMARK

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Mr Maryono, President of WSBI Asia Regional Group, President Director of P. T. Bank Tabungan Negara, Indonesia
Mr Chris De Noose, Managing Director of WSBI

09:15-11:00  WSBI INSTITUTIONAL AGENDA

Key achievement and priorities
  Q&A: Any challenge pertaining to increasingly intense regulation and supervision?

Members’ Roundtable
  Each WSBI member institution is invited to give a presentation on its latest development.

The future Asia Regional Office

WSBI’s common projects – Update on remittance platform and discussion on next step
  Objective: review the status of the remittance project and discussion on how to move forward

Members’ suggestion on regional activities

11:00-11:30  COFFEE BREAK

11:30-12:00  KEYNOTE SPEECH BY MR CHANDAN NAIR, FOUNDER AND CEO, GLOBAL INSTITUTE FOR TOMORROW

MORNING SESSION IS OPEN TO WSBI MEMBER PARTICIPANTS ONLY

12:00-13:30  LUNCH BREAK
13:30-15:00  **ASIA’S BANKING LANDSCAPE: WHO’S IN AND WHO’S OUT?**

*Moderator: Mr Jame DiBiasio, Co-founder & editor at DigFin*

*Panel discussion on:*

- Evolution of banking landscape in Asia and suggestion on how to respond to the changes.
- Building the roadmap to transform into the Bank of Future – key success factors

*Panellists:*

- Ms Alicia Garcia Herrero, Chief Economist, Natixis Asia Pacific
- Mr Keith Lin, Partner, Financial Services Advisory, EY
- Ms Rachel Freeman, Advisory Services Manager, Financial Institutions Group, IFC
- Mr Praveen Gupta, Managing Director (Retail & Digital Banking), State Bank of India

15:00-15:30  **COFFEE BREAK**

15:30-16:45  **LOCALLY FOCUSED BANKS - DIFFERENTIATION STRATEGY**

*Retail and municipal banking, close to the community, trust services, small business lending*

- The Chinese savings banks in Hong Kong: A business model shift in historical perspective, by Professor Lee Pui Tak, Honorary Research Fellow, Hong Kong University
- Mr Joseph Delhaye, Head Legal and Senior Vice-President, BCEE (National Savings Bank), Luxembourg
- Mr Muhamad Adlan Hussan, Mr Muhamad Adlan Hussan, BSN Malaysia

16:45-17:00  **CLOSING**

18:00-20:00  **DINNER**
Day 2, 18th April 2018

WSBI INNOVATION WORKSHOP

After the successful Innovation Workshop in Bangkok in 2017, WSBI is taking another deep dive look on the rapid developments in Asia in banking transformation and financial technology.

How are new technologies impacting the customer, the regulatory framework and banking in general? How are banks coping with the need to embrace new business models and technologies to enhance the customer experience and offering for consumers and SMEs? What can we learn from newcomers on how to best harness the opportunities of FinTech (financial technology)?

The Workshop will showcase insights and learnings on innovation best practices and give ample room for debates and discussions among participants. Join us to exchange, share & get inspired!

09:00-09:15  **WELCOME**

📍 Mr Chris De Noose, Managing Director of **WSBI**

Various Sessions with Presentations on Banking Innovation Developments followed by Q&A and Roundtable Discussions between Participants

09:15  **FOSTERING AN INNOVATION ECOSYSTEM**

🔥 Insights into the Hong Kong regulatory and innovation strategy – Speaker (Tbc) & Q&A

❝“Digital onboarding and digital banking - Insights into European and international regulatory developments” – Presentation by Joseph Delhaye, Head Legal and Senior Vice-President, **BCEE Luxembourg** & Q&A

📍 Insights on the Hong Kong innovation ecosystem - Presentation by Vincent Hui, General Manager & Head of Personal Banking Division, **The Bank of East Asia, Limited** & Q&A

11:00 – 11:15  **COFFEE BREAK**

11:15  **FOSTERING AN INNOVATION ECOSYSTEM - CONTINUED**

📍 **Roundtable Exchange between Participants**

Participants are invited to share their views on topics such as: Strategy of their country in fostering innovation. Challenges to overcome in digitalising finance. What are the expectations towards regulators and authorities to boost innovation and financial technology in banking?

11:45 – **NEW TECHNOLOGY IMPACT & BANKING INNOVATION PROJECTS**

📍 “Transforming Lending & Automating Credit Decisioning” – Insights by Thomas J. DeLuca, CEO, **AMP Credit Technologies** & Q&A
13:00 – 14:00 LUNCH

14:00 – PLATFORMS, APIs AND COLLABORATION ON THE RISE

“Open Banking and APIs as an Innovation Opportunity” – Insights by Saket Saith, Head of External APIs, DBS & Q&A

Roundtable Exchange between Participants
Participants are invited to exchange and share their experiences on: Potential or existing collaborative partnerships between banks. Partnerships between banks and fintech newcomers or other industry players. Upcoming API trends or strategies embarked upon towards open banking or open data. What are the challenges, advantages and steps taken?

15:00 CYBERSECURITY INSIGHTS

16:45 – 17:00 CLOSING

Day 3, 19th April 2018

Study Visit to Bank of East Asia

Open to WSBI Members only, limited amount of available seats