PROGRAMME OF THE WEEK

17-19 APRIL 2018

HONG KONG

L’hotel élan, 38 Chong Yip Street, Kwun Tong, Hong Kong

Day 1 - 17th April 2018
WSBI Asia Regional Group Meeting;

Day 2 - 18th April 2018
WSBI Innovation Workshop;

Day 3 - Morning of 19th April 2018
Visit to Bank of East Asia Hong Kong, open to WSBI member participants only.

Please register via the WSBI website:
https://www.wsbi-esbg.org/Events/Asia_Regional_Group_Meeting_2018

Participation for WSBI Members: free of charge
Participation for non-WSBI Members (excluding speakers): 200€
# Draft Programme of 2018 WSBI Asia Regional Group Meeting

**Day 1, 17th April 2018**

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>08:30-09:00</td>
<td><strong>Registration</strong></td>
</tr>
<tr>
<td>09:00-09:15</td>
<td><strong>Opening Remark</strong></td>
</tr>
<tr>
<td>09:00-09:15</td>
<td><strong>Opening Remark</strong></td>
</tr>
<tr>
<td>09:15-11:00</td>
<td><strong>WSBI Institutional Agenda</strong></td>
</tr>
<tr>
<td></td>
<td>Key achievement and priorities</td>
</tr>
<tr>
<td></td>
<td><strong>Q&amp;A: Any challenge pertaining to increasingly intense regulation and supervision?</strong></td>
</tr>
<tr>
<td></td>
<td>Members’ Roundtable</td>
</tr>
<tr>
<td></td>
<td><em>Each WSBI member institution is invited to give a presentation on its latest development.</em></td>
</tr>
<tr>
<td></td>
<td>The future Asia Regional Office</td>
</tr>
<tr>
<td></td>
<td>WSBI’s common projects – Update on remittance platform and discussion on next step</td>
</tr>
<tr>
<td></td>
<td>Objective: review the status of the remittance project and discussion on how to move forward</td>
</tr>
<tr>
<td></td>
<td>Members’ suggestion on regional activities</td>
</tr>
<tr>
<td>11:00-11:30</td>
<td><strong>Coffee Break</strong></td>
</tr>
<tr>
<td>11:30-12:00</td>
<td><strong>Keynote Speech by Mr Chandan Nair, Founder and CEO, Global Institute for Tomorrow</strong></td>
</tr>
</tbody>
</table>

**Morning session is open to WSBI member participants only**

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>12:00-13:30</td>
<td><strong>Lunch Break</strong></td>
</tr>
</tbody>
</table>
13:30-15:00  **Asia’s Banking Landscape: who’s in and who’s out?**

*Moderator: Mr. Jame DiBiasio, Co-founder & editor at DigFin*

*Setting the scene: evolution of banking landscape in Asia and suggestion on how to respond to the changes.*

- Ms Alicia Garcia Herrero, Chief Economist, Natixis Asia Pacific
- Mr Keith Lin, Partner, Financial Services Advisory, EY
- Ms Rachel Freeman, Advisory Services Manager, Financial Institutions Group, IFC

**Building the roadmap to transform into the Bank of Future – key success factors**

- Undergoing digital transformation and readying the bank for the future by Mr. Praveen Gupta, Managing Director, State Bank of India

15:00-15:30  **Coffee Break**

15:30-16:45  **Locally Focused Banks - Differentiation Strategy**

*Retail and municipal banking, close to the community, trust services, small business lending*

- The Chinese savings banks in Hong Kong: A business model shift in historical perspective, by Professor Lee Pui Tak, Honorary Research Fellow, Hong Kong University
- Mr Joseph Delhaye, BCEE (National Savings Bank), Luxembourg
- BSN Malaysia (tbc)

16:45-17:00  **Closing**

18:00-20:00  **Dinner**
Day 2, 18th April 2018

WSBI INNOVATION WORKSHOP

After the successful Innovation Workshop in Bangkok in 2017, WSBI is taking another deep dive look on the rapid developments in Asia in banking transformation and financial technology.

How are new technologies impacting the customer, the regulatory framework and banking in general? How are banks coping with the need to embrace new business models and technologies to enhance the customer experience and offering for consumers and SMEs? What can we learn from newcomers on how to best harness the opportunities of FinTech (financial technology)?

The Workshop will showcase insights and learnings on innovation best practices and give ample room for debates and discussions among participants. Join us to exchange, share & get inspired!

09:00-09:15   WELCOME

Mr Chris De Noose, Managing Director of WSBI

Various Sessions with Presentations on Banking Innovation Developments followed by Q&A and Roundtable Discussions between Participants

09:15 FOSTERING AN INNOVATION ECOSYSTEM

Insights on the Hong Kong regulatory and innovation strategy – Speaker to be confirmed & Q&A

“Digital onboarding and digital banking - Insights into European and international regulatory developments” – Insights by Joseph Delhaye, Head Legal and Senior Vice-President, BCEE & Q&A

Roundtable Exchange between Participants
Participants are invited to share their views on topics such as: Strategy of their country in fostering innovation. Challenges to overcome in digitalising finance. What are the expectations towards regulators and authorities to boost innovation and financial technology in banking?

11:00 – 11:15 COFFEE BREAK

11:15 – MARKETPLACES, PLATFORMS, APIS AND COLLABORATION ON THE RISE

“Open Banking and APIs as an Innovation Opportunity” – Insights by Saket Saith, Head of External APIs, DBS & Q&A

Insights by Vincent Hui, General Manager & Head of Personal Banking Division, The Bank of East Asia, Limited & Q&A
Roundtable Exchange between Participants
Participants are invited to exchange and share their experiences on: Potential or existing collaborative partnerships between banks. Partnerships between banks and fintech newcomers or other industry players. Upcoming API trends or strategies embarked upon towards open banking or open data. What are the challenges, advantages and steps taken?

13:00 – 14:00 LUNCH

14:00 – NEW TECHNOLOGY IMPACT & BANKING INNOVATION PROJECTS

“Transforming Lending & Automating Credit Decisioning” – Insights by Thomas J. DeLuca, CEO, AMP Credit Technologies & Q&A

16:00 CYBERSECURITY INSIGHTS

16:45 – 17:00 CLOSING

Day 3, 19th April 2018

Study Visit to Bank of East Asia

Open to WSBI Members only, limited amount of available seats