PROGRAMME OF THE WEEK

17-19 APRIL 2018
HONG KONG

L’hotel élan, 38 Chong Yip Street, Kwun Tong, Hong Kong

Day 1 - 17th April 2018
WSBI Asia Regional Group Meeting;

Day 2 - 18th April 2018
WSBI Innovation Workshop;

Day 3 - Morning of 19th April 2018
Visit to Bank of East Asia Hong Kong, open to WSBI members only.

Please register via the WSBI website:
https://www.wsbi-esbg.org/Events/Asia_Regional_Group_Meeting_2018

Participation for WSBI Members: free of charge
Participation for non-WSBI Members (excluding speakers): 200€
SAVINGS AND RETAIL BANKS IN THE DIGITAL AGE - DEVELOPING A WINNING STRATEGY

Day 1, 17th April 2018

Draft Programme of 2018 WSBI Asia Regional Group Meeting

08:30-09:00  REGISTRATION

09:00-09:15  OPENING REMARK

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Mr Maryono, President of WSBI Asia Regional Group, President Director of P. T. Bank Tabungan Negara, Indonesia
Mr Chris De Noose, Managing Director of WSBI

09:15-11:00  WSBI INSTITUTIONAL AGENDA

- Key achievement and priorities
  Q&A: Any challenge pertaining to increasingly intense regulation and supervision?

- Members’ Roundtable
  Each WSBI member institution is invited to give a presentation on its latest development.

- Members’ suggestion on regional activities

- The future Asia Regional Office

11:00-11:30  COFFEE BREAK

11:30-12:00  WSBI’S COMMON PROJECTS – UPDATE ON REMITTANCE PLATFORM AND DISCUSSION ON NEXT STEP

Objective: review the status of the remittance project and discussion on how to move forward

MORNING SESSION IS OPEN TO WSBI MEMBER PARTICIPANTS ONLY

12:00-13:30  LUNCH BREAK
13:30-15:00  **Asia’s Banking Landscape: Who’s In and Who’s Out?**

*Moderator: Jame DiBiasio, Co-founder & editor at DigFin*

**Setting the scene: evolution of banking landscape in Asia and suggestion on how to respond to the changes.**

- Ms Rachel Freeman, Advisory Services Manager, Financial Institutions Group, IFC
- Mr Keith Lin, Partner, Financial Services Advisory, EY
- Ms Alicia Garcia Herrero, Chief Economist, Natixis Asia Pacific

**Building the roadmap to transform into the Bank of Future – key success factors**

- Undergoing digital transformation and readying the bank for the future by State Bank of India (tbc)
- Human factor and capacity building

15:00-15:30  **Coffee Break**

15:30-16:45  **Locally Focused Banks - Differentiation Strategy**

*Retail and municipal banking, close to the community, trust services, small business lending*

- Mr Joseph Delhaye, BCEE (National Savings Bank), Luxembourg
- BSN Malaysia (tbc)

16:45-17:00  **Closing**

18:00-20:00  **Dinner**
Day 2, 18th April 2018

WSBI INNOVATION WORKSHOP

After the successful Innovation Workshop in Bangkok in 2017, WSBI is taking another deep dive look on the rapid developments in Asia in banking transformation and financial technology.

How are new technologies impacting the customer, the regulatory framework and banking in general? How are banks coping with the need to embrace new business models and technologies to enhance the customer experience and offering for consumers and SMEs? What can we learn from newcomers on how to best harness the opportunities of FinTech (financial technology)?

The Workshop will showcase insights and learnings on innovation best practices and give ample room for debates and discussions among participants. Join us to exchange, share & get inspired!

09:00-09:15 WELCOME

Mr Chris De Noose, Managing Director of WSBI

Various Sessions with Presentations on Banking Innovation Developments followed by Q&A and Roundtable Discussions between Participants

09:15 FOSTERING AN INNOVATION ECOSYSTEM

- Insights on the Hong Kong regulatory and innovation strategy – Speaker to be confirmed & Q&A

- “Digital onboarding and digital banking - Insights into European and international regulatory developments” – Insights by Joseph Delhaye, BCEE & Q&A

Roundtable Exchange between Participants

Participants are invited to share their views on topics such as: Strategy of their country in fostering innovation. Challenges to overcome in digitalising finance. What are the expectations towards regulators and authorities to boost innovation and financial technology in banking?

11:00 – 11:15 COFFEE BREAK

11:15 – MARKETPLACES, PLATFORMS, APIs AND COLLABORATION ON THE RISE

- Open Banking and APIs as an Innovation Opportunity – Insights by DBS (tbc)

- Insights by Vincent Hui, General Manager & Head of Personal Banking Division, The Bank of East Asia, Limited

13:00 – 14:00 LUNCH
14:00 – NEW TECHNOLOGY IMPACT & BANKING INNOVATION PROJECTS

“Transforming Lending & Automating Credit Decisioning” – Insights by Thomas J. DeLuca, CEO, AMP Credit Technologies & Q&A

16:00 CYBERSECURITY INSIGHTS

16:45 – 17:00 CLOSING

Day 3, 19th April 2018

Study Visit to Bank of East Asia

Open to WSBI Members only, limited amount of available seats